



Southwest Virginia
Manufacturing
Resource
Providers

SVAM

Southwest Virginia Alliance for Manufacturing, Inc.

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Professional Networks

PURPOSE:

Our primary purpose is assisting businesses with the management of their technology. Our main goal is to help our Clients get the most out of their computer network, software applications & web presence.

SERVICE AREA:

Our service area covers most of Southwest Virginia and Northwest North Carolina; up to 3 hours drive from our location in Galax VA.

SERVICES:

- Cabling: Ethernet, Fiber, speaker, rg-6 & 59, co-ax; cable testing & terminations
- Technical Support: MSP (Managed Service Provider) services such as server and network maintenance & repair, Helpdesk technical support
- IT project planning and implementation
- Network security
- Website design, hosting, maintenance, and Search Engine Optimization
- Hosted email

Some notable manufacturing specific projects include:

- Smart forklift system - allows monitoring of forklift activities, speed, etc
- Smart whiteboards - used to show real time production numbers
- Whole campus camera surveillance and DVR system - monitor your employees
- Controller based WiFi (whole campus, site-to-site, mesh) - easily control who has access to your wireless network
- Firewall implementation - for multi-site and individual VPN connectivity, network security, content filtering, protection from DOS attacks, etc
- Overhead paging speaker system - excellent for important announcements and tone based messages
- VOIP telephony - easy installation and management of a broad range of phone solutions

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

We work with a broad range of clientele, from individuals and small businesses; to multi site, multinational corporations. We can work with you!

Contact:

www.pronetsinc.com

307 Meadow Street

PO Box 389

Galax, Virginia 24333

Primary Contact: Starr Anderson

sanderson@pronetsinc.com

276-236-8226 x 1002

First Community Bank

PURPOSE:

First Community Bank is a comprehensive banking and financial services company with 45 financial centers located in West Virginia, Virginia, North Carolina and Tennessee (as People's Community Bank). Throughout our 138-year history, we have been known for our steady, fundamental approach to banking and finance that focuses on balanced, long-term growth.

SERVICE AREA:

First Community Bank has full service branches in Virginia, West Virginia, Tennessee, and North Carolina. At First Community Bank we also believe in accessibility and with the use of some of our Treasury Service products like Remote Deposit Capture and Online Banking you can bank with us anywhere.

SERVICES:

- Business Checking Accounts
- Business Money Market Accounts
- Online Banking and Bill Pay
- Mobile Banking
- Visa Business Debit Cards
- Visa Business Credit Cards
- Visa Business Purchasing Cards
- Online Wire Transfers
- ACH Origination
- Positive Pay
- Remote Deposit Capture
- Zero Balance Accounts
- Sweep Accounts
- Working Capital Loans and Lines of Credit
- Receivable and Inventory Secured Lines of Credit
- Equipment / Vehicle Loans
- Commercial Real Estate Loans
- and many more financial services!

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Qualifications can vary from product to product, which we explain in detail when meeting with a potential customer.

Contact:

www.fcbresource.com

102 Wall Street SW
Abingdon, VA 24210

Primary Contact: Mike Ratliff, Market President
msratliff@fcbinc.com
276-619-2711

SVAM Center of Excellence

PURPOSE:

Advancing the Skills and Image of Manufacturing

SERVICE AREA:

14 counties and 3 cities of southwest Virginia

Lee, Scott, Wise, Norton, Russell, Tazewell, Dickenson, Buchanan, Washington, Smyth, Bristol, Grayson, Carroll, Galax, Wythe, Bland, and Floyd

SERVICES:

- Advanced welding skills training leading to AWS certifications
- Mechatronics (Industrial Maintenance) training leading to Siemens Level 2 Certification
- Advanced machining training leading to NIMS Level 2 Certification
- Customized training to meet manufacturers' needs
- Lean Six Sigma Black Belt
- Other training topics based on need

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Manufacturers seeking to advance the skills of their workforce and future workforce.

Contact:

www.svamcoe.org

851 French Moore Jr Blvd, Ste 110

Abingdon, VA 24210

Primary Contact: Stephanie M. Surrett

ssurrett@svamcoe.org

(276) 525-1400

Virginia Coalfield Economic Development Authority

PURPOSE:

The Virginia Coalfield Economic Development Authority (VCEDA) was created by the Virginia General Assembly in 1988 to diversify the economy and bring jobs to the seven counties, one city of the coalfield region of the Commonwealth.

SERVICE AREA:

VCEDA markets Virginia's e-Region with a focus on electronic IT, energy, education and emerging technologies. The e-Region includes Buchanan, Dickenson, Tazewell, Russell, Lee, Scott and Wise counties and the City of Norton.

SERVICES:

VCEDA assists businesses with finding sites and buildings for their location or expansion in the coalfield region and manages funding programs (with qualification criteria) to help with their location plans. Sites and Buildings Overview: <http://vaceda.org/sites-buildings-overview>

There are a number of unique incentive and financing programs available in Virginia's e-Region designed to encourage the creation of new jobs and economic diversification. <http://vaceda.org/incentives-overview>

Incentive and Financing Programs:

- Home
- Resources
- Incentives
- Sites & Buildings
- Existing Industry
- Regional Info

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

The Virginia Coalfield Economic Development Authority (VCEDA) provides low-interest loans to for-profit basic employers and industrial development authorities. For further information on VCEDA financing programs: <http://vaceda.org/vceda-funding>

Contact:

www.vaceda.org

527 East Main Street

P.O. Box 1060

Lebanon, VA 24266

Primary Contact: Marketta Horton

marketta@vaceda.org

276-889-0381

Southwest Virginia Higher Education Center

PURPOSE:

Education and Professional Development

SERVICE AREA:

Southwest Virginia

SERVICES:

- Toastmasters Club
- Over 50 Expo
- Professional Development
- Space for Meetings, Training, Banquets, etc.
- Team Building Exercises such as Cooking Classes

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Contact:

www.swcenter.edu

One Partnership Circle Abingdon, VA 24210

P.O. Box 1987

Abingdon, VA 24212

Primary Contact: Sonia Vanhook

s.vanhook@swcenter.edu

276-619-4350

GENEDGE

PURPOSE:

Providing technical assistance for Virginia businesses to strengthen their global competitiveness. Provide programs and services for existing manufacturing businesses in the areas of innovation and growth, continuous process improvement, sustainability, supply chain optimization, technology acceleration, and workforce engagement.

SERVICE AREA:

Commonwealth of Virginia. The 17 counties in southwestern Virginia are provided services primarily through our partner agency, the Manufacturing Technology Center.

SERVICES:(MEP Core Services include: Innovation & Growth, Business Process Optimization, Technology Acceleration, Strategy Development [CoreValue – Engage / Unlock. Strategic Planning, Strategic Alignment])

- Trade Adjustment Assistance Program (<https://www.genedge.org/resources/programs/taaf>)
- Enterprise Development Growth Engine (<https://www.genedge.org/resources/programs/enterprise-development-growth-engine-edge-va-program>)
- ExporTech Virginia (<https://www.genedge.org/resources/programs/exportech-virginia>)
- Virginia Domestic Markets Expansion Program (<https://www.genedge.org/resources/programs/virginia-domestic-markets-expansion-program>)
- Structured Innovation
- Product Development
- Prototyping
- Technology Scouting
- Space Act Agreements
- Lean Six Sigma
- Energy Management
- ISO
- Engineering
- Supply Chain Optimiaztion
- Cyber Security
- CoreValue (Enterprise Valuation)
- Strategy
- Change Management
- Technology Driven Market Intelligence
- Student Intern Teams
- Branding
- Website/Social Media Optimization
- Market Reasearch
- Proof of Concept Validation

Programs

- Power America
- TRRC Commercialization
- Next Flex

- NASA RED
- E3: Economy, Energy, and Environment
- Healthcare Process Excellence
- HEART (in partnership with SVAM-COE)
- Go Virginia
- Manufacturing Day

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Trade Adjustment Assistance Program is for companies with less than 500 employees. It requires that companies have been negatively impacted by foreign trade competition.

Enterprise Development Growth Engine is for small companies with 15 to 49 employees in the engineering, manufacturing, and technology sectors who are interested in growing their business and have the appropriate NAICS codes. A list is provided on the web site.

ExporTech is a selective program for companies ready to develop an international growth plan. Companies must be individually approved to participate and can see if they may be considered by contacting Tony Cerilli at 804-517-1235.

Contact:

www.genedge.org

32 Bridge Street

Martinsville, VA 24112

Primary Contact: Sam Wolford

swolford@genedge.org

276-780-6794

UVa-Wise Abingdon

PURPOSE:

The UVa-Wise Abingdon office designs and delivers professional development programs for the employers in the regions of Southwest Virginia, Northeast Tennessee and Eastern Kentucky. Programs may be open enrollment or customized and may be of a technical or soft skill nature. UVa-Wise in Abingdon also coordinates events to promote economic development, bring greater exposure to the region and increase awareness of the Higher Education Center and UVa-Wise.

SERVICE AREA:

UVa-Wise Abingdon serves organizations and individuals throughout PDC 1, 2 and 3. We currently host professional development workshop at the Southwest Virginia Higher Education Center in Abingdon, Virginia and at Crossroads Institute's Higher Education Center in Galax, Virginia.

SERVICES:

UVa-Wise Abingdon designs and delivers professional development programs for businesses, organizations and individuals throughout our region. Programs may be open enrollment or customized and may be of a technical or soft skill nature. For a list of current and previous program offerings, please visit www.swcenter.edu/pd.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

There are no qualifications necessary to take advantage of the professional development opportunities offered by UVa-Wise Abingdon. Please send any questions, concerns or program needs to abingdon@uvawise.edu or call 276-619-4317.

Contact:

www.swcenter.edu/pd

1 Partnership Circle

PO Box 1987

Abingdon, VA 24210

Primary Contact: Courtney Conner

cconner@uvawise.edu

276-619-4317

SWCC Procurement Technical Assistance Center- PTAC

PURPOSE:

Promote the development of community and economic development partnerships by providing technical, business training and consulting services to companies entering or participating in the government contracting marketplace.

SERVICE AREA:

22 Counties in Southwest Virginia

SERVICES:

- PTAC provides real time bidding opportunities to government agencies
- Training in government marketing and contracting
- One-on-one assistance in preparing registrations on all government sites
- One-on-one assistance in preparing bids
- Training in all phases of government marketing and bidding
- Assistance with award through receipt of payment
- Assistance with preparation of SBA Certification programs

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

All companies must be located within the 22 counties of SW Virginia; owned and operated by a U.S. Citizen; and be willing to share award numbers with PTAC in a confidential manner.
A company must be on sound financial footing prior to entry into a government contract.

Contact:

<http://ptac.sw.edu/>

724 Community College Drive
Cedar Bluff, VA 24609

Primary Contact: Belinda Sheridan
belinda.sheridan@sw.edu
276-964-7533

Virginia Economic Development Partnership

PURPOSE:

Our mission is to increase international sales for Virginia companies and expand Virginia's tax base and job base.

We assist both new and experienced exporters with entering new international markets, we assist with identifying new markets, developing market entry strategies, attending trade shows/trade missions.

SERVICE AREA:

State-wide

SERVICES:

- International Market Research
- Trade Missions
- Trade Shows
- Virginia Leaders in Export Trade (VALET) Program
- Going Global Defense Initiative (GGDI)
- Certificates of Free Sale

Contact:

www.exportvirginia.org

16325 Taylor Place, Suite 300

Abingdon, VA 24211

Primary Contact: Diane Thomas

dthomas@yesvirginia.org

276-623-1536

Southwest Virginia Workforce Development Board

PURPOSE:

Funded by the Workforce Innovation and Opportunity Act (WIOA), the Southwest Virginia Workforce Development Board offers re-employment and training programs designed to assist adults, dislocated workers, and youth to enter into high-demand occupations and to gain livable wages within their geographical areas. The SWVA WDB also provides assistance to businesses through its Business Services Team. The Business Services Team (BST) provides assistance to employers in the recruitment, training, and retention of workers. In working closely with local partner agencies, the BST is able to offer businesses a more streamlined experience. By coordinating services, the BST eliminates both duplication of services and the need to work with individual agencies, saving businesses time and money.

SERVICE AREA:

Buchanan, Dickenson, Russell, Tazewell, Lee, Scott, Wise and the City of Norton

SERVICES:

- Incumbent Worker Training Program
- On-The-Job Training
- Customized and Pre-Employment Training
- Assistance with Recruitment
- Assistance with Job Fairs
- Assistance with Testing and Assessment
- Labor Market Information
-

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Please contact the Director of Business Services, Rachel Patton at 276-883-4036 for more information about qualifying for services.

Contact:

www.swvawdb.org

135 Highland Drive

Lebanon, Virginia 24266

P.O. Box 2439

Primary Contact: Rachel Patton

r.patton@swvaworks.com

276-608-1851

United Way of Southwest Virginia

PURPOSE:

United Way of Southwest Virginia fights for the health, education, and financial stability of every person in Southwest Virginia by forging unlikely partnerships, finding new solutions to old problems, mobilizing the best resources, and inspiring individuals to create lasting change in the lives of over 350,000 residents from all walks of life. We partner with individuals, local businesses, nonprofits, civic groups, faith-based organizations, educators, health services, government representatives, and others who bring the passion, expertise, and resources needed to get things done.

SERVICE AREA:

United Way of Southwest Virginia mobilizes thousands of people to give, advocate and volunteer across 5,860 square miles (approximately 15% of the state of Virginia) in the counties of Bland, Buchanan, Carroll, Dickenson, Giles, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, and Wise, and the cities of Galax and Norton.

SERVICES:

- Ignite: Bridging the worlds of learning and work, Ignite works with area employers and middle/high school students to bring awareness and option to the youth in our communities in career exploration, development and academic success. Visit the United Way of Southwest Virginia booth to learn how your organization can partner with Ignite to build your future workforce. <http://unitedwayswva.org/ignite/>
- United Way of Southwest Virginia Volunteer Center: Corporate volunteerism is good PR, increases team productivity and helps to attract and retain employees. Learn more about employee volunteer programs through the United Way of Southwest Virginia's Volunteer Center. <http://www.volunteerswva.org/>
- United Way of Southwest Virginia - Community Relations Department: Learn how to partner with United Way of Southwest Virginia and host a workplace campaign. You'll see your team come together around a cause, have fun, all while helping make lasting change in our community. <http://www.unitedwayswva.org>
- Smart Beginnings and Virginia Quality: Quality, affordable childcare is a crucial need for a reliable workforce. United Way of Southwest Virginia's Early Education Department works in collaboration with a network of community partners to increase the number of families who have access to high quality childcare and child development programs. Visit our booth for a list of available childcare in our region. <http://www.smartbeginningsswva.org/>

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

The only qualification would be to live or operate within our service area.

Contact:

www.unitedwayswva.org

1096 Ole Berry Dr.

PO Box 644

Abingdon, VA 24210

Primary Contact: Crystal Breeding

cbreeding@unitedwayswva.org

276-525-4073

Mountain States Health Alliance

PURPOSE:

MedWorks, Business Health and WorkSTEPS are divisions of Mountain States that provide health and wellness services, on-site clinics, functional employment testing, occupational medicine and much more.

SERVICE AREA:

Marion, VA; Abingdon, VA; Kingsport, TN; Johnson City, TN.

SERVICES:

Occupational Medicine:

- Pre-employment Services such as drug screens and physicals
- Worker's Comp Treatment
- OSHA Medical Surveillance
- Functional Employment Testing
- Job Site Analysis
- Health and Wellness Programs
- On-site Clinics

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Some services are by contract only

Contact:

www.mountainstateshealth.com

1019 West Oakland Avenue

Johnson City, TN 37604

Primary Contact: Amy Miller

milleraw@msha.com

423.915.5180

Price & Ramey Insurance

PURPOSE:

Price & Ramey Insurance has been helping individuals and business owners protect their prized assets for over 100 years. We specialize in all types of personal, commercial, and health insurance. It is our honor to help business owners and individuals keep what they have worked so hard to gain.

SERVICE AREA:

We service commercial, health and personal insurance throughout the United States.

SERVICES:

- General Liability
- Commercial Property Coverage
- Workers Compensation Coverage,
<http://www.priceramey.com/ins-tn/insurance/commercial-insurance/workers-compensation/>
- Commercial Auto Coverage
- Manufacturers Errors and Emissions,
<http://www.priceramey.com/ins-tn/insurance/commercial-insurance/manufacturing/>
- Product Recall Coverage
- Manufacturers Selling Price Coverage
- Business Interruption Coverage
- Loss of Income Coverage
- Data Breach Coverage
- Transit Coverage
- Ocean Going Cargo Coverage
- Business Income Coverage
- Off Site Utility Coverage

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

We have worked hard to establish manufacturing programs with our best carriers. The process to see if a company qualifies for our program takes an average of 20 minutes. If that company meets the qualification guidelines, we will move forward in the process.

Contact:

www.priceramey.com

1524 Bridgewater Lane

Kingsport, TN 37660

Primary Contact: Michael Birdwell

mbirdwell@priceramey.com

423-571-0923

Manufacturing Technology Center

PURPOSE:

The MTC provides a wide range of technical consulting and technical training for businesses of all types in Southwest Virginia

SERVICE AREA:

The 17 counties of Southwest Virginia - everything from Montgomery County westward.

SERVICES:

- Lean Manufacturing
- Six Sigma, Energy
- Environmental
- Industrial Engineering
- Quality Management Systems
- Growth & Innovation

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Services are available to all organizations. Some services are free, some require the client to pay a modest fee.

Contact:

<http://www.mtcofswva.org/>

1000 East Main Street

Wytheville, VA 24382

Primary Contact: Nelson J Teed

nteed@wcc.vccs.edu

276-223-4889

New River/Mount Rogers Workforce Development Board

PURPOSE:

The NRMRWDB supports the region's economy through a collaborative approach to meeting needs of businesses and job seekers that is flexible and adaptable to the changing economic ecosystem.

SERVICE AREA:

The 13 jurisdictions that comprise the New River and Mount Rogers area: the Counties of Bland, Carroll, Floyd, Giles, Grayson, Montgomery, Pulaski, Smyth, Washington and Wythe and the Cities of Bristol, Galax and Radford

SERVICES:

- Peer to Peer Networking Opportunities
- Business Related/Relevant Seminar
- No cost job opening advertising
- Job matching
- Applicant screening
- Labor Market Information
- Employment/Unemployment Law Information
- Tax Credit Information
- Training space
- On-the-Job Training reimbursement opportunities
- Interns
- Small Business Loan and/or Planning Assistance
- Customized Job Fairs
- Interview Rooms
- Assistive Technology
- ADA assistance
- Skill assessments (for job applicants and/or employees)
- Customized job profiling
- Computer lab space and/or computers to train in YOUR space
- Customized employee training programs
- On-line training programs

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

Contact:

www.nrmrwib.org

6580 Valley Center Drive, Suite 119

Radford, VA 24141

Primary Contact: Kimber Simmons

kimber.simmons@nrmrwib.org

5403571651

Occupational Enterprises, Inc.

PURPOSE:

We provide comprehensive support services to equip low income Southwest Virginians to become self-sufficient and to effectively carry out their roles as workers, family members and citizens.

SERVICE AREA:

We provide services in the counties of Bland, Carroll, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, and Wise and the cities of Bristol VA and Norton VA.

SERVICES:

Potential employees - We work with clients throughout Southwest Virginia that are looking for good employment. We provide these clients with support services including transportation (Lee, Wise and Tazewell Counties), soft skills training and other support to help them start out well and be successful.

We can also provide soft skills training and National Career Readiness Credentialing (NCRC) help to a company's present employees.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

n/a

Contact:

www.oe-inc.org

49 Clinch Mountain Avenue, Suite B

P.O. Box 729

Lebanon VA 24266

Primary Contact: Felisha McNabb

fmcnabb@oe-inc.org

276-889-0290

The Southwest Virginia Alliance for Manufacturing

PURPOSE:

SVAM exists to support the sustainment and advancement of manufacturing in southwest Virginia.

SERVICE AREA:

We serve Southwest Virginia (specific counties undefined for general services)

When utilizing Tobacco Commission funds, southwest Virginia is defined as:

14 counties and 3 cities of southwest Virginia

Lee, Scott, Wise, Norton, Russell, Tazewell, Dickenson, Buchanan, Washington, Smyth, Bristol, Grayson, Carroll, Galax, Wythe, Bland, and Floyd

SERVICES:

SVAM programs include trainings, employment support, working to improve the image of manufacturing, networking opportunities for manufacturers, and much more. Some benefits of SVAM are exclusive to membership. Visit the SVAM website to view our newsletters which show our programs for each quarter of the year.

SVAM currently has two Grants available to reimburse training costs for manufacturers. Both are provided through funds from the Tobacco Commission.

- Grant #1 reimburses up to 33% of training costs in the areas of welding, machining, MT1 (Manufacturing Technician Level 1 Certification), and the NCRC (National Career Readiness Certificate).
- Grant #2 will reimburse manufacturers for 33% of their training costs to train trainers in the areas of Lean, First Aid, Leadership, and OSHA.

Additional information on these grants and other programs offered by SVAM can be found on our website.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

The only initial qualifications manufacturers must meet in order to utilize Grant funds is to reside within the above listed counties. Additional qualifications to utilize Grant funds can be found in the policies for each Grant, listed on the SVAM website.

Some SVAM services are exclusive to membership.

Contact:

www.swvam.org

851 French Moore Jr. Blvd., Suite 109

Abingdon, VA 24210

Primary Contact: Lennie Gail Mitcham

lgmitcham@swvam.org

276-492-2100

Virginia Highlands Community College

PURPOSE:

Post Secondary Educational Institution and training facility

SERVICE AREA:

Bristol Va, Washington County, and western Smyth county

SERVICES:

- Associates degrees
- Technical degrees
- Any industrial training needs provided on-site or at VHCC locations.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

No qualifications

Contact:

www.vhcc.edu

100 VHCC Drive

P.O. Box 828

Abingdon, VA 24210

Primary Contact Person: Melinda Leland

mleland@vhcc.edu

276-608-8610

Department for the Blind and Vision Impaired

PURPOSE:

To help people who are blind or visually impaired be independent in life. This includes a vocational setting, at home, and in public. Services are provided on an individualized basis that will best serve the person and business.

SERVICE AREA:

We cover the entire state of Virginia with 6 different offices: Bristol, Roanoke, Staunton, Richmond, Fairfax, and Norfolk areas.

SERVICES:

We are able to provide work accommodations, evaluations for the accommodations, funding for training, blindness awareness training for staff, mobility skills to travel the workplace in a safer manner, and independent living skills to help manage the at home needs that come along with work.

We also help provide training for transition aged youth, age 14-24, with training options, vocational research, and On-the-job training options.

We can also provide information on tax incentives that having an employee with a disability will make you eligible for. We are also very happy to speak with any business one- on- one about how DBVI can help them on an individualized basis. All of our individuals are able to re-apply for services at anytime, if more services are needed.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

There are no qualifications that a company needs to meet to utilize our services. One exception will be, if the company needs to be paid by DBVI, there will be a form needed to complete the vendor process.

Contact:

www.vdbvi.org

111 Commonwealth Ave, Suite 200

Bristol, VA 24201

276-642-7300

Department for Aging & Rehabilitative Services

PURPOSE:

Our Commonwealth benefits from a relatively new agency, DARS, created in 2012 by merging the former Department of Rehabilitative Services and Department for the Aging. In 2013, the adult services units from Virginia's Department of Social Services became part of the agency. DARS provides and advocate for the highest quality of services to help older Virginians and those with disabilities to maximize and secure their employment, independence and full inclusion into society and guide the Commonwealth in preparing for an aging population.

At the state level, this agency works with its community partners to be more effective in strategic planning, budgeting, program monitoring and evaluation and training and technical support. The agency is at the center of the Commonwealth's response to two critical emerging issues:

First, many Virginians who are often referred to as “boomers” or “seniors” are in, or are approaching, their retirement years. They rightly expect to be secure in their efforts to age in place and to have safe options for their long-term care needs. DARS will be there for them.

Secondly, Virginia is also committed to having livable communities for those Virginians with disabilities who are transitioning from institutions to community settings or those who wish to live and work with long-term supports and services. DARS will also be there in support of their new choices.

In just two decades, one in five Virginians will be over age 65. Today at least one in every 100 adults age 60 or older lives with a lifelong disability, totaling more than 10,000 people in the Commonwealth – a number expected to triple in the next decade. Recognizing the coming “Age Wave,” the VDA and its partners updated Virginia's Four-Year Plan for Aging Services. Another initiative, The Blueprint for Livable Communities, focuses on accessible and affordable transportation, housing and other support services to facilitate independence and helping Virginians – regardless of their age or abilities – stay in their communities.

DARS will work with these individuals and their families to realize this vision of increased options for adults and a true Commonwealth of Opportunity for all.

SERVICE AREA:

DARS covers the state of Virginia.

SERVICES:

Employment Services:

Employment Services help people with disabilities get ready for, find, and keep a job. We have a residential training and medical rehabilitation center known as Wilson Workforce and Rehabilitation Center as well as field offices located across Virginia. The Agency also partners with a network of community rehabilitation providers, also known as Employment Services Organizations. These organizations provide Employment and Vocational Services throughout the state. For students with disabilities moving from high school to further education, work or independence, DARS collaborates with schools in providing Transition Services. DARS also works with federally funded One Stop Centers to provide workforce services to persons with disabilities.

The Division of Grants and Special Programs assists DARS in advancing employment and independence of people with disabilities by developing and managing resources, enhancing agency programs and services and partnering with the Virginia Workforce System. In Virginia, eight state agencies, including DARS, are committed to supporting a career pathways approach to building the Commonwealth's workforce. These agencies oversee 24 programs that provide assistance to businesses seeking quality employees and deliver a variety of education, training, and support programs for youth and adults. Learn more about the Virginia Workforce System through the publication, *How is Workforce Development Delivered In Virginia?*

Led by DARS and the Virginia Department for the Blind and Vision Impaired, the Career Pathways for Individuals with Disabilities program connects Virginians with disabilities to the education, training, certification or credentials needed to qualify for high-demand jobs. CPID is helping Virginians with disabilities, including young adults and veterans, gain new skills to seek employment in competitive, high-quality occupations.

Community Based Services

The DARS Community Based Services Division administers several programs that support individuals with significant disabilities to maximize their independence, employment, and full inclusion into society. Individuals do not have to be recipients of Vocational Rehabilitation services to be eligible for the CBS Division programs which include Brain Injury Services Coordination; Community Rehabilitation Case Management Services; Independent Living Services, Personal Assistance Services, Dementia Services.

Assistive Technology / Devices and Equipment

Assistive Technology Services directly assist individuals with disabilities in the selection, acquisition, or use of an assistive technology device. An assistive technology device is defined as any item, piece of equipment, or product system whether acquired commercially off the shelf, modified or customized, that is used to increase, maintain, or improve functional capabilities of individuals with disabilities.

Disability Determination

Disability Determination Services process disability claims for benefits under the Social Security Disability Insurance and Supplemental Security Income Disability Programs.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

There are no qualifications for employers to work with our agency.

Contact:

www.vadars.org

468 East Main Street

Abingdon, VA 24210

Primary Contact: Peggy Hurley, Business Development Manager

peggy.hurley@dars.virginia.gov

276-451-5798

Virginia Department of Veterans Services

PURPOSE:

Department of Veterans Services advocates for Virginia veterans and connects them to benefits and services they have earned while educating them on current federal, state, and local veteran's entitlements and referral services available in Virginia.

SERVICE AREA:

Throughout the state of Virginia

SERVICES:

- Job readiness assessment, including interviews and testing.
- Development of an individual employment plan.
- Career counseling that helps veterans in making training and career decisions.
- Referral to job banks, job portals, and job openings.
- Referral to employers and registered apprenticeship sponsors.

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

N/A

Contact:

www.dvs.virginia.gov

335 W. Monroe Street

Wytheville, VA 24382

Primary Contact: Emmanuel Sessoms

emmanuel.sessoms@dvs.virginia.gov

(276)223-0680

King University

PURPOSE:

The University establishes students in a robust liberal arts foundation and offers specialization in a contemporary range of undergraduate degrees. These include nursing, security and intelligence studies, exercise studies, and digital media and design, as well as more traditional majors such as mathematics, history and political science, English, biology, and more.

Undergraduates have the opportunity to engage in a variety of real-world economic and scientific research opportunities, and to interact with prominent voices examining the intersection of faith and culture. On-campus and online learning programs are available, plus a dual degree program in Engineering. Graduate and Professional offerings include master's degrees in nursing, business and education, and a doctoral degree in nursing practice.

SERVICE AREA:

Southwest Virginia and East Tennessee

SERVICES:

King University has seven academic schools of learning:

- King College of Arts and Sciences
- School of Business
- School of Education
- School of Nursing
- Peeke School of Christian Mission
- School of Behavioral and Health Sciences
- School of Communication, Information, and Design

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

N/A

Contact:

www.king.edu

1350 King College Road

Bristol, TN 37620

Primary Contact: Mona Salyer

rdsalyer@king.edu

423-652-4861

Wytheville Community College

PURPOSE:

Our programs and services are designed to meet the varied needs of all whom we serve. To best meet the needs of our communities, the college has offerings at the Wytheville Campus, the Crossroads Institute in Galax, the Summit Center in Marion, as well as providing dual enrollment opportunities to area high school students at their respective high schools. WCC has offerings for those interested in day, evening, weekend, and online courses.

WCC offers a wide range of programs: transfer programs for the first two years of a baccalaureate degree, technical programs to prepare for a successful career, developmental courses to assist in successful transition to college, Workforce Development for job preparedness, and continuing education for the life of learning we all must live. WCC is proud to now have served multiple generations of families in our community. We hope that you will be among those who choose to further your education or enhance your work skills through our credit and non-credit offerings. We hope you will join them.

SERVICE AREA:

Bland County, Carroll County, City of Galax, Grayson County, Eastern Smyth County, Wythe County.

SERVICES:

- Associate Degree
- Technical Degree
- Customized Training to meet company needs
- Career development courses and programs
- Career readiness certificate

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

N/A

Contact:

www.wcc.vccs.edu

1000 E. Main Street

Wytheville, VA 24382

Primary Contact: Perry Hughes

phughes@wcc.vccs.edu

276-223-4757

OpX Solutions

PURPOSE:

We help organizations pursue operational excellence by focusing on two main areas: lean process improvement and leadership development. Using the principles of lean and a world-class leadership development program, we help our clients achieve greater sustainable success.

SERVICE AREA:

Primarily western Virginia and some parts of the Southeast.

SERVICES:

- Lean Training
- Lean Deployment & Strategy
- Process / Flow Design
- Kaizen Action Workouts
- Supply Chain Analysis
- Motivational Leadership Development
- Personal Productivity
- Organizational Development
- Strategic Planning & Goal Setting
- Assessments

QUALIFICATIONS COMPANIES MUST MEET TO RECEIVE SERVICES:

N/A

Contact:

www.opxsolutionsllc.com

PO Box 20746

Roanoke, VA 24018

Primary Contact: Michael Leigh

Mike@OpXsolutionsllc.com

540-355-1607